

Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220

From: (b) (6)
Sent: Tuesday, June 14, 2016 16:01
To: (b) (6)
Cc:
Subject: [Non-DoD Source] Questions/Clarifications for N68836-16-R-0003
Attachments: Questions for Clarifications for N68836-16-R-0003.docx

Dear Ms. Florence

Please see attached questions for clarification.

Sincerely,

(b) (6)



Questions/Clarifications for N68836-16-R-0003:

C 13.4.1 YTB's. The Contractor will provide a firm fixed-price for the docking availabilities listed in Technical Exhibit 12 and 14. The YTB's cannot be dry-docked on island and will have to be towed to a contractor facility stateside. Contractors pricing shall include preparation for towing in accordance with the Navy Towing Manual, towing and shipyard costs for labor and material. Contractor will also have to provide on-site technical oversight during the availability, defueling, refueling system alignments and sea-trials. Any growth work or new work will be addressed by Condition Found Report to the Contracting Officer via on-site Government representative for approval.

Question 1:

C13.4.1 States the contractor to include pricing for tow of YTB to shipyard: Please confirm shipyard location that we will be pricing the tow to be delivered?

C 14.3.1 Sandblasting, Hydro-Blasting and Painting. Contractor shall provide these services for corrosion and preservation control. Painting shall be accomplished by both manual application and spray process.

Question 2:

Due to the high cost of shipping sand blast media, will the Hydro-Blasting be available for the corrosion and preservation control. If yes, when will the power supply issue be resolved?

C 14.3.3 Pipefitting, Ship fitting, Valve Repair and Welding.

Question 3:

Please confirm if welding gases, Oxygen, Acetylene and Argon are available to purchase locally or do we have to ship via base barge and pay a monthly lease on the bottles and racks.

Page 169 of 173 states the following for "Sub-factor One: Technical Approach": The Offeror shall describe their technical approach in meeting the requirements outlined in the Performance Work Statement (PWS) under Sections C 12.0 through C 14.0. The Offeror shall demonstrate an understanding of the solicitation requirements by describing in detail, their approach and plan to perform and manage the work specifically required by the PWS. The technical approach must identify the methodology and analytical techniques the Offeror will use to fulfill the PWS requirements. The proposal must contain enough detail so as to demonstrate a firm understanding of the PWS.

Question 4:

Please confirm whether the Technical Approach should focus on Sections C 12.0 through C 14.0 of the Performance Work Statement (PWS) only.

Page 160 of 173 states Volume II shall consist of Tabs 1-6.

Question 5:

Please clarify what encompasses Tabs 5 and 6.

Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220

From: (b) (6)
Sent: Wednesday, June 15, 2016 11:38
To: Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220
Subject: [Non-DoD Source] Questions/Clarifications for N68836-16-R-0003
Attachments: N68836-16-R-0003.Questions (b) (6)

Ms. Florence:

(b) (6) would like to submit the following questions/clarifications for solicitation N68836-16-R-0003 Port Operation Services, Naval Station Guantanamo Bay, Cuba.

Regards,

(b) (6)

(b) (6)

The contents of this message, together with any attachments, are intended only for the use of the individual or entity to which they are addressed and may contain information that is privileged, confidential, and exempt from disclosure. If you are not the intended recipient, you are hereby notified that any dissemination, distribution, printing, or copying of this message, or any attachment, is strictly prohibited. If you have received this message in error, please notify the

(b) (6)

ITAR/EAR NOTICE: In the event this document contains information or technical data within the definition of the International Traffic in Arms Regulations or Export Administration Regulations, it is subject to the export control laws of the U.S. Government. Transfer of this information or data by any means to a foreign person, whether in the United

States or abroad, without an export license or other approval from the U.S. Department of State or U.S. Department of Commerce, is prohibited.

The contents of this message, together with any attachments, are intended only for the use of the individual or entity to which they are addressed and may contain information that is privileged, confidential, and exempt from disclosure. If you are not the intended recipient, you are hereby notified that any dissemination, distribution, printing, or copying of

(b) (6)



ITAR/EAR NOTICE: In the event this document contains information or technical data within the definition of the International Traffic in Arms Regulations or Export Administration Regulations, it is subject to the export control laws of the U.S. Government. Transfer of this information or data by any means to a foreign person, whether in the United States or abroad, without an export license or other approval from the U.S. Department of State or U.S. Department of Commerce, is prohibited.

RFP Section Reference	Question
C 6.2.1	Two YTBs shall be operated and maintained simultaneously with one YTB to be allowed in (ROS) status at a time, to be activated within seven days. This does not address the condition when a YTB is in a DROH. Please clarify for this condition.
C 6.2.2	It is anticipated that there will be 300 annual ship movements during normal working hours and 60 annual ship movements during non-normal working hours. But in C 6.6 concerning Harbor Pilot services approximately 80 ship movements per year are anticipated for harbor pilot services. What is the criteria when a harbor pilot will be required for ship movement or not?
C 6.4.2/6.4.3	Typically between 4 and 10 line handlers will be required. During all operating hours, line handlers shall be on station no less than 15 minutes prior to the scheduled arrival/departure of the vessel. How many times per year will line handling services be required for multiple arriving/departing vessels simultaneously?
C 8.3.4	States that he contractor shall boom ships with containment boom when vessels are scheduled to transfer liquid cargo with a petroleum base or lubricants (POL) base or components. What is the anticipated frequency of this activity and how will the contractor obtain the notification to accomplish same?
C 9.1, 9.2 and 9.3	Section states the contractor will operate these boats for maintenance. Can it be therefore assumed that during actual operational use of the boats they will be operated by people other than the contractor?
C13.1 - Travel Lift capability, C14.3 Services including but not limited to the following items C14-3.3 Pipe fitting and ship fitting, C14.3.4 Machinery Repair, C14.3.6 Electrical repair, C14.3.9 Non destructive testing, C14.3.10 - Aux system and equipment repair.	Are there any specific qualifications required for these requirements?
C 12.8.3	Will there be a transition from an incumbent where the Wheelhouse Technology past data will be provided to keep a life long maintenance record for the vessels and equipment?
C 13.4.1	Docking regular overhauls (DROH) - please confirm a firm fixed price is required for DROH and on all GFE vessels listed (including YTB) shall be included in our CLINs /Price? Do these prices have to be separately identified or included in the applicable CLINs?

C13.4.1	During (DROH) for any of the vessels or equipment is it anticipated that factory representatives or experts are required? If this service was found to be required would this be a negotiated change or reimbursable?
C13-4.1	YTB's - RFP states YTBS cannot be dry-docked on island. If contractor can provide suitable lifting device can vessels be allowed to be DD on island together with the YFB and YC?
C14.4	Are the (INSURV) Material inspections accomplished every 3 years the same interval collectively for all the vessels and equipment?
C16	Transportation support - is there is equipment list or minimal equipment or suggested list of equipment to perform this requirement?
C17.3	Is the current man lift required in this section Government furnished equipment? What is currently being utilized on site?
C19.1.1	Spare parts and repair - With the hard to reach destination would the KO be willing to increase the amount from \$3000 to \$10,000 per transaction? Would this same process be allowed for service techs if needed from the states?
C19.2	Consumable supplies Exhibit 4 - when was this exhibit last updated? With respect to these items required what is the approx. quantity used of each item in a given year?
C21.4	Hazardous Materials and Hazardous Waste (HAZMAT): All HAZMAT utilized in the performance of this contract requirement must be obtained through the Navy's HAZMAT center. Please clarify. Does this mean we have to purchase all hazardous materials through the current on-island vendor?
C22.6.1	Boat operators and crew - Please clarify if Navy 2nd class swimmer qualification is required? and what does it have to do with USCG STCW-95? What vessels do you require USCG STCW-95 on? The course listed here when are they required to be done by? i.e. on last day of turnover?
Q22.13	Training of military personnel - please advise how many times a year this is required and for how many people?
C22.6.12	ECMRA - Why is ECMRA required on a FFP contract? What is this information used for?
C22.10.1	Will this government provided training have to be reimbursed by the contractor or is it government provided at no cost? Who pays for the class?
C24.0	Housing, Base Support, and Transportation: Are all housing costs to be calculated and accounted for as part of the FFP? Will an adjustment be allowed during option years for significant changes in rental rates or utilities charges?

Page 73	Background investigation for Non Sensitive duties- Please note the requirement Must be a US citizen or a resident with a minimum of 3 years legal residency in the United States. Is this applicable to the entire contract's work force? How does this requirement apply to foreign nationals to be engaged or currently performing these services on site? Please clarify.
Section L pgs 159-160	Section identifies four tabs for Volume II (SF33, Price, Reps/Certs, Amendments) but the table on pg. 160 notes six tabs for Volume II. Should the Financial Competency Bank Letter and Subcontracting Plan to be Tabs 5 and 6?
Page 171, 172	In our experience Lowest Price Technically Acceptable may be awarded to "technically acceptable" bidders; however, the winning price demonstrates that the bidder does not have a clear understanding of the contract requirements. Proposed prices significantly lower than all competitive bids received may demonstrate a low bidder's inability to comprehend the magnitude of the contract. Will the Government consider performing Price Realism Analysis in addition to the Price Reasonableness evaluation?
Page 172	Does the contractor include in the pricing for the 6 month of pricing under FAR 52.217-8? If so where? Or shall the government calculate for evaluation purpose not o be shown by the contractor?
Deadline	Contract requirements outlined in the solicitation require significant research, recruiting, and writing. Presently, the Government has a proposal submission deadline of July 8, 2016. Given the magnitude of this proposal effort, will the Government consider providing an extension to the deadline?

Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220

From: (b) (6)
Sent: Wednesday, June 15, 2016 11:46
To: Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220
Cc: (b) (6)
Subject: [Non-DoD Source] Questions / Clarifications for N68836-16-R-0003 GTMO Port Ops
Attachments: Questions -Set #1- GTMO RFP N68836-16-R-0003 submitted 6-15-16.pdf

Good Morning Elaine,

The attached list (Set #1) of questions regarding the GTMO Port Ops Solicitation N68836-16-R-0003 is submitted on behalf of (b) (6) for your consideration.

Thank you.

v/r

(b) (6)



QUESTIONS –Set #1 – FOR NAVSUP FLC JAX: RFP N68836-16-R-0003 (GTMO Port Ops)

(b) (6)

1. Are there Insurance requirements for vessel crew members, as well as the vessels such as P&I, Second Seamans, War Risk, Hull Insurance for vessels for this contract? If so, what is the level of coverage required?
Will the level of coverage be specified in Section H?
Will a letter of coverage by provider be required as part of Section L, Vol 2, Tab #?

SF 33, Box 9:

We respectfully request an extension of the due date for Submission of Offers to be July 22, 2016 due to revisions to the Solicitation resulting from questions and the 4th of July Holiday.

SECTION C

C-5.3 Does the Government anticipate a transition period with the incumbent going beyond the 30 days specified in this section?

C-19.0, 19.1, 19.1.1 Is it mandatory for the Offerors to use the “Wheelhouse” program for inventory and barcoding? Can Offerors submit an alternative inventory program that will meet or exceed the necessary inventory functions and possibly be more cost effective to the Government?

C-22.10.3 When is the Training Plan / Matrix due?

SECTION I

With reference to DFARS clauses 252.237-7023 and 252.237-7024 incorporated by text, will offerors be required to submit a Mission Essential Contractor Services Plan (MECSP)? If so, where to offerors include this in their proposal submission?

SECTION L

L-4 Questions Concerning the Solicitation – We request the questioning period be extended.

Volume II

If a Mission Essential Contractor Services Plan (MECSP) is required, will Section L be amended to include this?

Vol II, Tab 4-Amendments - The “RFP Submittals” Table needs to be updated to correspond correctly to the Tabs required. Please clarify.

Is “Solicitation Provisions” and “Subcontracting Plan” supposed to be Tab 5 & 6?

Is the "Financial Competency Letter/Contract Responsibility" supposed to be tabbed? It is listed in the RFP Submittals Table as a Tab but not identified with specific Tab number. Please clarify.

Contract Responsibility / Financial Competency Bank Letter – In lieu of a bank letter, is it acceptable for a offerors to submit Corporate Viability that includes: a company guaranty and signed statement from a Senior Officer of the company, stating sufficient resources are available to perform this contract; audited Financial Statements to include a balance sheet, profit and loss statement, and projected Cash Flow Statements?

Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220

From: (b) (6)
Sent: Wednesday, June 15, 2016 12:29
To: Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220
Cc: (b) (6)
Subject: [Non-DoD Source] Questions / Clarifications for N68836-16-R-0003 GTMO Port Ops

Good Afternoon Elaine,

We have one more question that requires clarification at this time:

Section L and M – Past Performance

Is the requirement to submit “at least three (3)” or “up to three (3)” Past Performance – Contractor Performance Information Data Sheets? There appears to be conflicting language in Sections L and M. Please clarify.

Thank you.

v/r

(b) (6)



From: (b) (6)
Sent: Wednesday, June 15, 2016 11:46 AM
To: Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220 <elaine.florence@navy.mil>
Cc: (b) (6)
Subject: Questions / Clarifications for N68836-16-R-0003 GTMO Port Ops

Good Morning Elaine,

The attached list (Set #1) of questions regarding the GTMO Port Ops Solicitation N68836-16-R-0003 is submitted on behalf of (b) (6) for your consideration.

Thank you.

v/r

(b) (6)



Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220

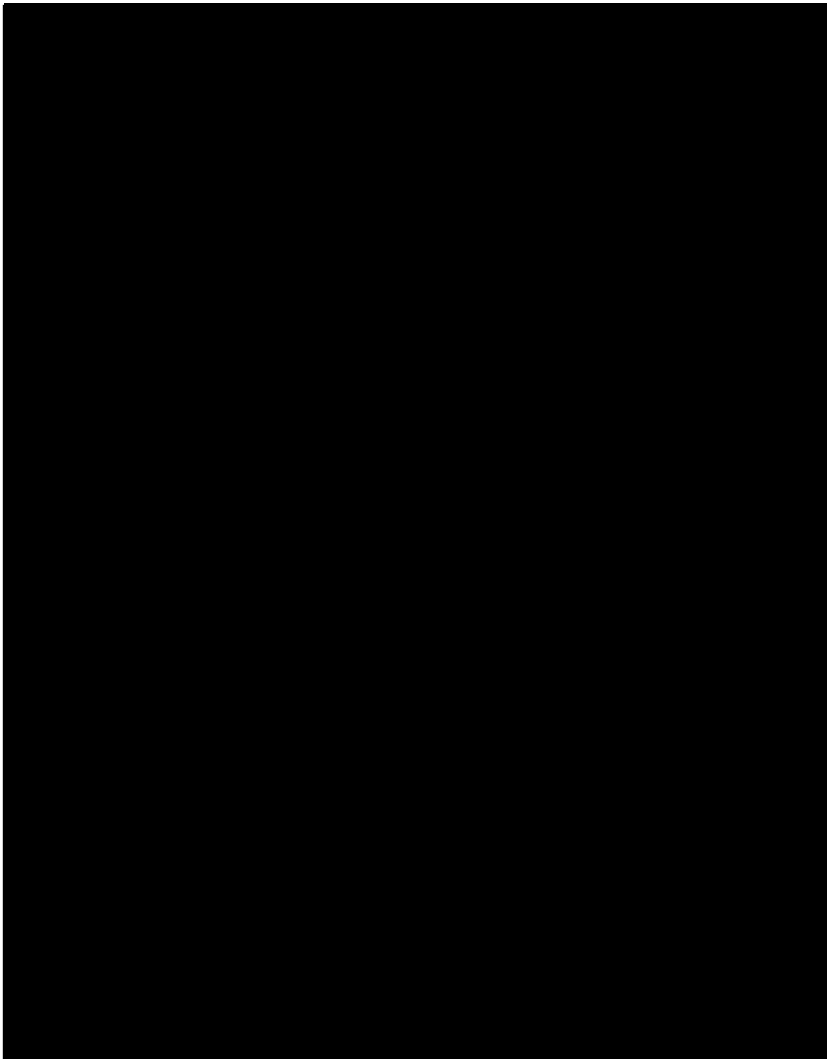
From: (b) (6)
Sent: Wednesday, June 15, 2016 11:55
To: Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220
Cc: (b) (6)
Subject: [Non-DoD Source] N68836-16-R-0003 Question (b) (6)

Ms. Florence

Can you clarify the following:

Page 160 of the RFP in the RFP Submittals table indicates Volume II (Tabs 1-6). However Volume II requirements just above table only specifies tabs 1 thru 4.

Best Regards,



(b) (6)



Confidentiality Message: This communication (including any files transmitted with it) is intended solely for the person or entity to whom it is addressed, and may contain confidential or privileged information. The disclosure, distribution or copying of this message is strictly forbidden. Should you have received this communication in error, kindly contact the sender promptly, destroy any copies and delete this message from your computer system

Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220

From: (b) (6)
Sent: Wednesday, June 15, 2016 16:10
To: Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220
Subject: [Non-DoD Source] Attachments

Ms. Florence:

Attachment 1 Contractor Information Data Sheet and Attachment 2 Past Performance Evaluations Surveys were not included in the solicitation packet. Will you be sending those out when you answer the questions, or how can we get them?

Regards,

(b) (6)

(b) (6)

The contents of this message, together with any attachments, are intended only for the use of the individual or entity to which they are addressed and may contain information that is privileged, confidential, and exempt from disclosure. If you are not the intended recipient, you are hereby notified that any dissemination, distribution, printing, or copying of this message, or any attachment, is strictly prohibited. If you have received this message in error, please notify the

(b) (6)

ITAR/EAR NOTICE: In the event this document contains information or technical data within the definition of the International Traffic in Arms Regulations or Export Administration Regulations, it is subject to the export control laws of the U.S. Government. Transfer of this information or data by any means to a foreign person, whether in the United

States or abroad, without an export license or other approval from the U.S. Department of State or U.S. Department of Commerce, is prohibited.

The contents of this message, together with any attachments, are intended only for the use of the individual or entity to which they are addressed and may contain information that is privileged, confidential, and exempt from disclosure. If you are not the intended recipient, you are hereby notified that any dissemination, distribution, printing, or copying of

(b) (6)



ITAR/EAR NOTICE: In the event this document contains information or technical data within the definition of the International Traffic in Arms Regulations or Export Administration Regulations, it is subject to the export control laws of the U.S. Government. Transfer of this information or data by any means to a foreign person, whether in the United States or abroad, without an export license or other approval from the U.S. Department of State or U.S. Department of Commerce, is prohibited.

Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220

From: (b) (6)
Sent: Wednesday, June 15, 2016 17:54
To: Florence, Elaine J CIV NAVSUP FLC Jacksonville, 220
Cc: (b) (6)
Subject: [Non-DoD Source] Questions / Clarifications for N68836-16-R-0003 GTMO Port Ops

Elaine,

There is a significant change to the solicitation requirements regarding the Docking Regular Overhauls (DROH) as referenced in the PWS Section C 13.4 the corresponding DROH FFP Option CLINs. There was no prior knowledge that the shipyards pricing was going to be needed upfront and was not specified in the Draft RFP or at Industry Day. There is significant lead time needed to solicit competitive pricing from the shipyards to include in the Price proposal that is not feasible to do within a 30 day solicitation period.

We are amending our original request to extend the due date for Submission of Offers from July 22, 2016 (2 weeks) to August 5, 2016 (4 weeks).

Thank you.

v/r

(b) (6)

